

FULL BACK OFFICE SUPPORT AT A FRACTION OF THE COST

# AFFILIATE BUILDER NETWORK

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iBuild is an Australian leading provider of home kits . Our products have attracted worldwide media coverage including Channel 9, The Age, and Sydney Morning Herald. As a result of media publicity, we are inundated with customer enquiries and orders. As our business continues to grow rapidly, and more of our clients are looking for builders to assemble their home kits, we are inviting local home builders to partner with us on future projects. We invite fully licensed builders to apply to become a member of iBuild Affiliated Builder Network (iABN) Program.

### WHAT'S IN IT FOR YOU?





CONTACT US TODAY ON 1800 679 268 OR EMAIL US AT BUILDERS@ABN.I-BUILD.COM.AU TO GAIN ACCESS TO A SUPPORT NETWORK OF SALESPEOPLE, DESIGNERS, MARKETERS, ESTIMATORS, AND PROCUREMENT OFFICERS.

# OFFERINGS/SERVICES PROVIDED

Welcome to iBuild Affiliated Builders Network! You are about to become part of the future of the construction industry, where quality builders like yourself get to spend their time focusing on actually building, and the business side of things are managed by you but handled on the day to day by a team of specialised and highly trained professionals.

#### DEDICATED RELATIONSHIP MANAGER

- In-house estimator and procurement officers;
- Office support;
- Professional sales and design;
- Building experience.

### 2 MARKETING & ADVERTISING

- Clean and modern template based website with your information;
- Facebook & Instagram page setup;
- SEO and Google Adwords packages\*;
- Professional listings HiPages/ServiceSeeking\*;
- Logo creation\*.

## 3 LEADS & SALES CONVERSION

- Easy to use Customer Relationship Manager database;
- Email service setup;
- Assignment of leads;
- Strong lead generation through iBuild's extensive marketing.

### 4 QUALIFICATION AND QUOTATION



- Expert salespeople experience in building and design;
- Fast design and estimation service;
- A proven design and build process that reduces risk and mistakes.

#### 6 PROCUREMENT SUPPORT

- Earthworks and trade estimates produced for builder approval;
- Kit materials purchased by our customers, and delivered to site in stages ready for assembly by the builder;
- Misc. materials procured by builder with estimates and take offs prepared for your approval.



\*Optional services charged at an additional rate to the builder.



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- 5 DESIGN APPROVAL
  - Concept designs, Preliminary designs, and Engineering organised for you;
  - Site tests and reports;
  - We liaise with certifiers throughout the design process;
  - MCU (Material Change of Use) issues taken care of;
  - Plans submitted on your behalf.

### RESIDENTIAL PROJECTS: Onsite Stick Build - Kit Homes Roma, NSW





RESIDENTIAL PROJECTS: Onsite Stick Build - Kit Homes Melrose, VIC

# QUALITY ASSURANCE FROM REPUTABLE SUPPLIERS

The Affiliate Builder Network is backed by Australia's highly reputable suppliers and professionals. We partner with these companies to instill trust and integrity into our products and services. Providing the highest quality of products and services to our customers is paramount to our success.



### APPROVED TENDER SUPPLIER TO:





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# AFFILIATE BUILDER NETWORK PRICING GUIDE



With the cost to run a small to medium sized business growing exponentially, expenses can easily eat into any profit that your business creates.

Our Affiliate Builder Network Program endeavors to help take your business to the next level.

We charge a small weekly service fee plus 3% of Bill of Quantities which is of great value, saving you up to \$250,000/yr in running a SME back office.



Admin:	\$40,000/yr
Salesperson:	\$40,000/yr + 1.5-2% comms
Estimator:	\$70,000/yr
Drafter/Designer:	\$40,000/yr
Office/Rent:	\$50,000/yr
Office Equipment Lease/Software:	\$3,000 - \$5,000/yr
Marketing:	\$10,000 - \$20,000/yr



\*Potential savings of a SME back office up to \$250,000/yr.





Pricing is subject to terms and conditions. These terms and conditions can be found within the contract provided.



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### RESIDENTIAL PROJECTS: 6 Homes in Brighton East - VIC Government Housing Project

